



Essential Harmony cc

Reg. No. 2007/172400/23

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Price Structure

| Products | Code | % Disc. 30 | % Disc. 25 | % Disc. 20 | % Disc. 15 | Retail |
|--|---------|----------------------------|----------------------------|----------------------------|----------------------------|--------|
| | | Above R4000.00 Sales | Above R3000.00 Sales | Above R2000.00 Sales | Above R1000.00 Sales | |
| Vaporizers | | | | | | |
| Tall (With Light) | | | | | | |
| White | Vap001a | 349.30 | 374.25 | 399.20 | 424.15 | 499.00 |
| Beige | Vap001b | 349.30 | 374.25 | 399.20 | 424.15 | 499.00 |
| Mocca | Vap001c | 368.90 | 395.25 | 421.60 | 447.95 | 527.00 |
| Black | Vap001d | 368.90 | 395.25 | 421.60 | 447.95 | 527.00 |
| Floral Range | | | | | | |
| Black on White | Vap001e | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Pink on White | Vap001f | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Out of Africa Range | | | | | | |
| Black on Beige | Vap001g | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Black on White | Vap001h | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Black on Mocca | Vap001i | 399.00 | 427.50 | 456.00 | 484.50 | 570.00 |
| Out of Africa Range - Ndebele Artwork | | | | | | |
| Red & Blue on White | Vap001j | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Gold Artwork on White | | | | | | |
| | Vap001k | 381.50 | 408.75 | 436.00 | 463.25 | 545.00 |
| Small | | | | | | |
| White | Vap002a | 249.20 | 267.00 | 284.80 | 302.60 | 356.00 |
| Beige | Vap002b | 249.20 | 267.00 | 284.80 | 302.60 | 356.00 |
| Mocca | Vap002c | 267.40 | 286.50 | 305.60 | 324.70 | 382.00 |
| Black | Vap002d | 267.40 | 286.50 | 305.60 | 324.70 | 382.00 |
| Out of Africa Range - Bushman Artwork | | | | | | |
| Black on Beige | Vap002e | 269.50 | 288.75 | 308.00 | 327.25 | 385.00 |
| Black on White | Vap002f | 269.50 | 288.75 | 308.00 | 327.25 | 385.00 |
| Black on Mocca | Vap002g | 294.00 | 315.00 | 336.00 | 357.00 | 420.00 |
| Out of Africa Range- Ndebele Artwork (Red on Blue on White Vaporizer) | Vap002h | 269.50 | 288.75 | 308.00 | 327.25 | 385.00 |
| Spare - Two Division Plates | | | | | | |
| White - Vaps001, Beige - Vaps002, Mocca - Vaps003, Black - Vaps004 | Vaps001 | 31.50 | 33.75 | 36.00 | 38.25 | 45.00 |
| PLEASE INDICATE COLOUR CHOICE by adding 1, 2, 3 or 4 next to code | | | | | | |
| Essential Baby | | | | | | |
| 50ml Sleep Vap. Crystals & 11ml Vap. Oil | Eb001 | 54.60 | 58.50 | 62.40 | 66.30 | 78.00 |
| 50ml Sleep Massage Oil | Eb002 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| 20 Sleep Bath Tea Bags | Eb003 | 19.60 | 21.00 | 22.40 | 23.80 | 28.00 |
| Sleep Baby Gift Box - Includes all Sleep items above | Eb004 | 109.20 | 117.00 | 124.80 | 132.60 | 156.00 |
| 50ml Breathe Vap. Crystals & 11ml Vap. Oil | Eb005 | 45.50 | 48.75 | 52.00 | 55.25 | 65.00 |
| 50ml Breathe Massage Oil | Eb006 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| Breathe Baby Gift Box - Includes all Breathe items above | Eb007 | 80.50 | 86.25 | 92.00 | 97.75 | 115.00 |
| 50ml Relief Teething Massage Oil | Eb008 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| 200ml Relief Nappy Rash Lotion | Eb009 | 33.60 | 36.00 | 38.40 | 40.80 | 48.00 |
| Relief Baby Gift Box - Includes all Relief items above | Eb010 | 68.60 | 73.50 | 78.40 | 83.30 | 98.00 |
| Nappy bag Special 50ml Sleep, Breathe & Teething Massage Oils | Eb011 | 70.00 | 75.00 | 80.00 | 85.00 | 100.00 |
| Sleep Herbal Tummy Teddy Bear Includes 11ml Essential Oils | Eb012 | 98.00 | 105.00 | 112.00 | 119.00 | 140.00 |
| Breathe Herbal Tummy Teddy Bear Includes 11ml Essential Oil | Eb013 | 98.00 | 105.00 | 112.00 | 119.00 | 140.00 |
| Essential Toddler | | | | | | |
| 50ml Sleep Vap. Crystals & 11ml Vap. Oil | Et001 | 52.50 | 56.25 | 60.00 | 63.75 | 75.00 |
| 50ml Sleep Massage Oil | Et002 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| Sleep Toddler Gift Box - Includes all Sleep items above | Et003 | 87.50 | 93.75 | 100.00 | 106.25 | 125.00 |
| 50ml Breathe Vap. Crystals & 11ml Vap. Oil | Et004 | 53.90 | 57.75 | 61.60 | 65.45 | 77.00 |
| 50ml Breathe Massage Oil | Et005 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| Breathe Toddler Gift Box - Includes all Breathe items above | Et006 | 88.90 | 95.25 | 101.60 | 107.95 | 127.00 |
| 50ml Germ-Buster Balancing Vap. Crystals & 11ml Vap. Oil Creches etc. | Et007 | 52.50 | 56.25 | 60.00 | 63.75 | 75.00 |
| Germ-Buster Naartjie Mist | Et008 | 34.30 | 36.75 | 39.20 | 41.65 | 49.00 |
| Germ-Buster Bubble Bath | Et012 | 41.30 | 44.25 | 47.20 | 50.15 | 59.00 |
| Essential De-Stress | | | | | | |
| 50ml Vaporizer Crystals & 11ml Vap. Oil - Room Freshener too! | Eds001 | 55.30 | 59.25 | 63.20 | 67.15 | 79.00 |
| 50ml Calming Mist - tiredness, irritability, occasional depression | Eds002 | 32.20 | 34.50 | 36.80 | 39.10 | 46.00 |
| 50ml Massage/Bath Oil - Includes Frankincense, Ylang-Ylang & Vetiver | Eds003 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| De-Stress Gift Box - All De-Stress items above | Eds004 | 122.50 | 131.25 | 140.00 | 148.75 | 175.00 |
| 10ml Roll-on-De-Stress Assists in lowering Blood Pressure incl. Marjoram | Eds005 | 31.50 | 33.75 | 36.00 | 38.25 | 45.00 |
| BULK OPTION | | | | | | |
| 200ml Vaporizer Crystals | Eds006 | 32.20 | 34.50 | 36.80 | 39.10 | 46.00 |
| 50ml Vaporizer Oil | Eds007 | 108.50 | 116.25 | 124.00 | 131.75 | 155.00 |
| Essential De-Stress Bulk Gift Box - 200ml Crystals, 50ml Vap. Oil | Eds008 | 137.90 | 147.75 | 157.60 | 167.45 | 197.00 |
| 400ml Massage/ Bath Oil Salon Size - Incl. Frankincense + Ylang-Ylang | Eds009 | 140.00 | 150.00 | 160.00 | 170.00 | 200.00 |
| Essential Office | | | | | | |
| 50ml Revive Vaporizer Crystals & 11ml Vap. Oil | Eo001 | 45.50 | 48.75 | 52.00 | 55.25 | 65.00 |
| 50ml Revive Room Spray | Eo002 | 32.20 | 34.50 | 36.80 | 39.10 | 46.00 |
| Essential Office Gift Box - All Revive Office items above | Eo003 | 63.00 | 67.50 | 72.00 | 76.50 | 90.00 |
| BULK OPTION | | | | | | |
| 200ml Vaporizer Crystals | Eo004 | 32.20 | 34.50 | 36.80 | 39.10 | 46.00 |
| 50ml Revive Vaporizer Oil | Eo005 | 75.25 | 80.63 | 86.00 | 91.38 | 107.50 |
| Essential Office Bulk Gift Box - 200ml Crystals, 50ml Vap. Oil | Eo006 | 105.00 | 112.50 | 120.00 | 127.50 | 150.00 |

01 August 2010

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|--|---------|---|----------------------------|----------------------------|----------------------------|--------|
| | | Above R4000.00 Sales | Above R3000.00 Sales | Above R2000.00 Sales | Above R1000.00 Sales | |
| Essential Sleep | | | | | | |
| 50ml Sleep Vap. Crystals & 11ml Vap. Oil | Es001 | 54.60 | 58.50 | 62.40 | 66.30 | 78.00 |
| Glycerine Bath Soap Essencial Oil of Rose Geranium & Sandalwood | Es002 | 21.00 | 22.50 | 24.00 | 25.50 | 30.00 |
| Luxury Bath Oil | Es003 | 21.00 | 22.50 | 24.00 | 25.50 | 30.00 |
| Luxury Essential Oil Night-Time Hand Cream | Es004 | 45.50 | 48.75 | 52.00 | 55.25 | 65.00 |
| Sleep Gift Bag - Includes all 3 Sleep items above | Es005 | 84.00 | 90.00 | 96.00 | 102.00 | 120.00 |
| 30ml Tincture - Add to a little warm water. | Es006 | 39.90 | 42.75 | 45.60 | 48.45 | 57.00 |
| 50ml Tincture - Add to a little warm water. | Es007 | 49.00 | 52.50 | 56.00 | 59.50 | 70.00 |
| <i>The Sleep Tincture is beneficial for Insomnia as a result of anxiety, menopause & stress</i> | | | | | | |
| Tranquility Mist Includes Mandarin which calms an overactive mind | Es008 | 34.30 | 36.75 | 39.20 | 41.65 | 49.00 |
| Neck & Shoulder Massage Oil | Es009 | 24.50 | 26.25 | 28.00 | 29.75 | 35.00 |
| Sleep Gift Bag - Includes all 3 Sleep items above | Es010 | 94.50 | 101.25 | 108.00 | 114.75 | 135.00 |
| Herbal Sleep Tea Bags containing naturally grown herbs (not gift boxed) | Es011 | 19.60 | 21.00 | 22.40 | 23.80 | 28.00 |
| Honey - Lavender Infused | Es012 | 22.40 | 24.00 | 25.60 | 27.20 | 32.00 |
| Herbal Sleep Tea Bags & Lavender Infused Honey | Es013 | 42.00 | 45.00 | 48.00 | 51.00 | 60.00 |
| Insect Repellent | | | | | | |
| 50ml Insect Repellent Vap. Crystals & 11ml Vap. Oil FOR THE BEDROOM | Eir001 | 52.50 | 56.25 | 60.00 | 63.75 | 75.00 |
| 50ml Insect Repellent Vap. Crystals & 11ml Vap. Oil for DAY-TIME USE | Eir002 | 49.00 | 52.50 | 56.00 | 59.50 | 70.00 |
| 100ml Insect Repellent Lotion | Eir003 | 35.00 | 37.50 | 40.00 | 42.50 | 50.00 |
| 30ml Insect Repellent Room Spray | Eir004 | 27.30 | 29.25 | 31.20 | 33.15 | 39.00 |
| Insect Repellent Gift Bag - Insect Repellent Lotion + Room Spray | Eir005 | 62.30 | 66.75 | 71.20 | 75.65 | 89.00 |
| 30ml Insect Repellent Body Spray | Eir006 | 27.30 | 29.25 | 31.20 | 33.15 | 39.00 |
| Insect Relief | | | | | | |
| 30ml Insect Relief Body Spray | Eir007 | 27.30 | 29.25 | 31.20 | 33.15 | 39.00 |
| Insect Repellent Gift Bag - Includes Room Spray + Body Spray | Eir008 | 54.60 | 58.50 | 62.40 | 66.30 | 78.00 |
| Bulk Option - 200ml Crystals & 50ml Vap. Oil BEDROOM | Eir009 | 131.25 | 140.63 | 150.00 | 159.38 | 187.50 |
| Bulk Option - 200ml Crystals & 50ml Vap. Oil DAY-TIME USE | Eir010 | 122.50 | 131.25 | 140.00 | 148.75 | 175.00 |
| Essential Desire | | | | | | |
| 50ml Desire Vap. Crystals & 11ml Vap. Oil | Ed001 | 53.20 | 57.00 | 60.80 | 64.60 | 76.00 |
| 50ml Desire Linen Mist | Ed002 | 39.20 | 42.00 | 44.80 | 47.60 | 56.00 |
| 50ml Desire Massage Oil | Ed003 | 42.00 | 45.00 | 48.00 | 51.00 | 60.00 |
| Desire Gift Box- Linen Mist and Massage Oil | | | | | | |
| Desire Gift Box- Crystals + Oil + Linen Mist + Massage Oil | Ed005 | 130.90 | 140.25 | 149.60 | 158.95 | 187.00 |
| 10ml Roll-on-Desire (Rose) | Ed006 | 42.00 | 45.00 | 48.00 | 51.00 | 60.00 |
| Candle - Rose Geranium - Pink to match Range - mood swings, Refreshing. Relaxing - Contains Pure Essential Oil | Ed007 | 41.30 | 44.25 | 47.20 | 50.15 | 59.00 |
| Essential Meditation | | | | | | |
| 50ml Vaporizer Crystals & 11ml Vaporizer Oil | Em001 | 45.50 | 48.75 | 52.00 | 55.25 | 65.00 |
| 50ml Meditation Mist | Em002 | 21.00 | 22.50 | 24.00 | 25.50 | 30.00 |
| Essential Meditation Gift Box - All 3 Meditation items above | Em003 | 63.00 | 67.50 | 72.00 | 76.50 | 90.00 |
| <i>A beautiful blend of Citrus Oils to assist the mind in achieving stillness.</i> | | | | | | |
| Essential Skin | | | | | | |
| Anti-Ageing | | | | | | |
| Anti-Ageing Cleansing Cream 200ml | Esk001 | 62.30 | 66.75 | 71.20 | 75.65 | 89.00 |
| Anti-Ageing Exfoliator 100ml | Esk002 | 52.50 | 56.25 | 60.00 | 63.75 | 75.00 |
| Anti-Ageing Toner 200ml | Esk004 | 43.40 | 46.50 | 49.60 | 52.70 | 62.00 |
| Rosehip Eye Oil 100ml | Esk005 | 63.41 | 67.94 | 72.47 | 77.00 | 90.59 |
| Anti-Ageing Regenerating Serum 20ml | Esk006 | 45.50 | 48.75 | 52.00 | 55.25 | 65.00 |
| Anti-Ageing Moisturiser 100ml | Esk007 | 66.50 | 71.25 | 76.00 | 80.75 | 95.00 |
| Young Skin - Suitable for skin prone to outbreaks & Blemishes | | | | | | |
| Young Toner 200ml - Sweet Orange & Neroli | Esk011 | 52.50 | 56.25 | 60.00 | 63.75 | 75.00 |
| Spot Buster 20ml - Bactericidal, Antiseptic | Esk013 | 42.00 | 45.00 | 48.00 | 51.00 | 60.00 |
| Young Moisturiser 200ml - Grapefruit - Antibacterial | Esk014 | 56.00 | 60.00 | 64.00 | 68.00 | 80.00 |
| Bath Products | | | | | | |
| Moisturizing Bubble Bath - Rose Geranium & Sandelwood | Esk021 | 50.40 | 54.00 | 57.60 | 61.20 | 72.00 |
| Tea Tree Bubble Bath - antiviral, antimicrobial, antiseptic, antibactericidal | Esk022 | 41.30 | 44.25 | 47.20 | 50.15 | 59.00 |
| Essential Women | | | | | | |
| Roll-on-Rose Geranium | Ew003 | 31.50 | 33.75 | 36.00 | 38.25 | 45.00 |
| Miscellaneous | | | | | | |
| A5 Info Book | Ehb001 | | | | | 11.00 |
| Info Brochures / pack of 50 (Can be Assorted Brochures) | Ehb002 | | | | | 50.00 |
| Info Brochures / pack of 50 - Essential Baby | Ehb002a | | | | | 50.00 |
| Info Brochures / pack of 50 - Essential Toddler | Ehb002b | | | | | 50.00 |
| Info Brochures / pack of 50 - Essential De-Stress | Ehb002c | | | | | 50.00 |
| Info Brochures / pack of 50 - Essential Office | Ehb002d | | | | | 50.00 |
| Info Brochures / pack of 50 - Essential Meditation | Ehb002g | | | | | 50.00 |
| Banking Details | | Delivery | | | | |
| Payment Terms: | | Standard Stock Items - 1 week after receipt of payment | | | | |
| Bank Transfer/Cheque Deposited prior to delivery | | Special orders - Vaporizers - with artwork - up to two weeks delivery | | | | |
| | | After receipt of payment - Please note that all items are hand made. | | | | |
| Essential Harmony | | | | | | |
| ABSA | | | | | | |
| Branch Code: 334137 | | | | | | |
| Account No: 406 961 8531 | | | | | | |